

Annual Report FY-2019

FY-2019 Accomplishments

- Received 5-Year SBA Grant for \$1.75M to Assist Small Disadvantaged Businesses in Government Contracting
- Received 1-Year SBA \$150K Grant for the Continuation of the Women's Business Center Project
- Received AmeriCorps VISTA Grant for a 2nd Year (9 Full-Time Employees at a Cost of \$36K)
- Received a Jane K. Lowe Foundation Grant of \$19K (To Help Pay for VISTAs)
- Received Major Donation of \$18K from Jean McCrady

FY-2019 Accomplishments

- Received \$10K Grant from BBVA for Small Business Finance Workshop Series and a \$7.7K Grant for Financial Education Community Partner Program
- Received a Small Grant from The Community Foundation to Pursue Accreditation (18 Local Nonprofits Selected)
- Received a USDA Rural Business Development Grant for \$74K for Winston County (a Rural and HUBZone County) for 2nd Year
- Managed HUBZone Accelerator for a 2nd Year; Responded to SBA on New Proposed Rules With Much Success
- Began Planning Launch of a Veteran's Accelerator in FY-2020

FY-2019 Accomplishments

- Received RFCU Contract for \$50K to Administer Business Assistance Microloan (BAM) Program for a 2nd Year
- Launched Client Advocate Council with 16 Members
- Incorporated “Focus Area” Sponsorships at \$10K into Annual Sponsorship Opportunities
- Received Contract to Help Plan MDA Industry Days
- Received IDIQ Contract to Assist Tec-Masters with Mentor-Protégé Program
- Visited Dozens of Veteran-Owned Small Businesses as our “Patriot’s Day Project” & Delivered “Thank You” Gifts

FY-2019 Special Programs

- 4th Annual Entrepreneur Awards
- 5th Annual Woman-Owned Small Business Conference
- 4th Annual Mompreneur Conference
- 6th Annual BIG Marketing & PR Event
- 2nd Annual HUBZone Innovation & Technology Showcase
- Annual “Doing Business With Federal Agencies” Series (NASA, MDA, Navy, HUBZone Companies)

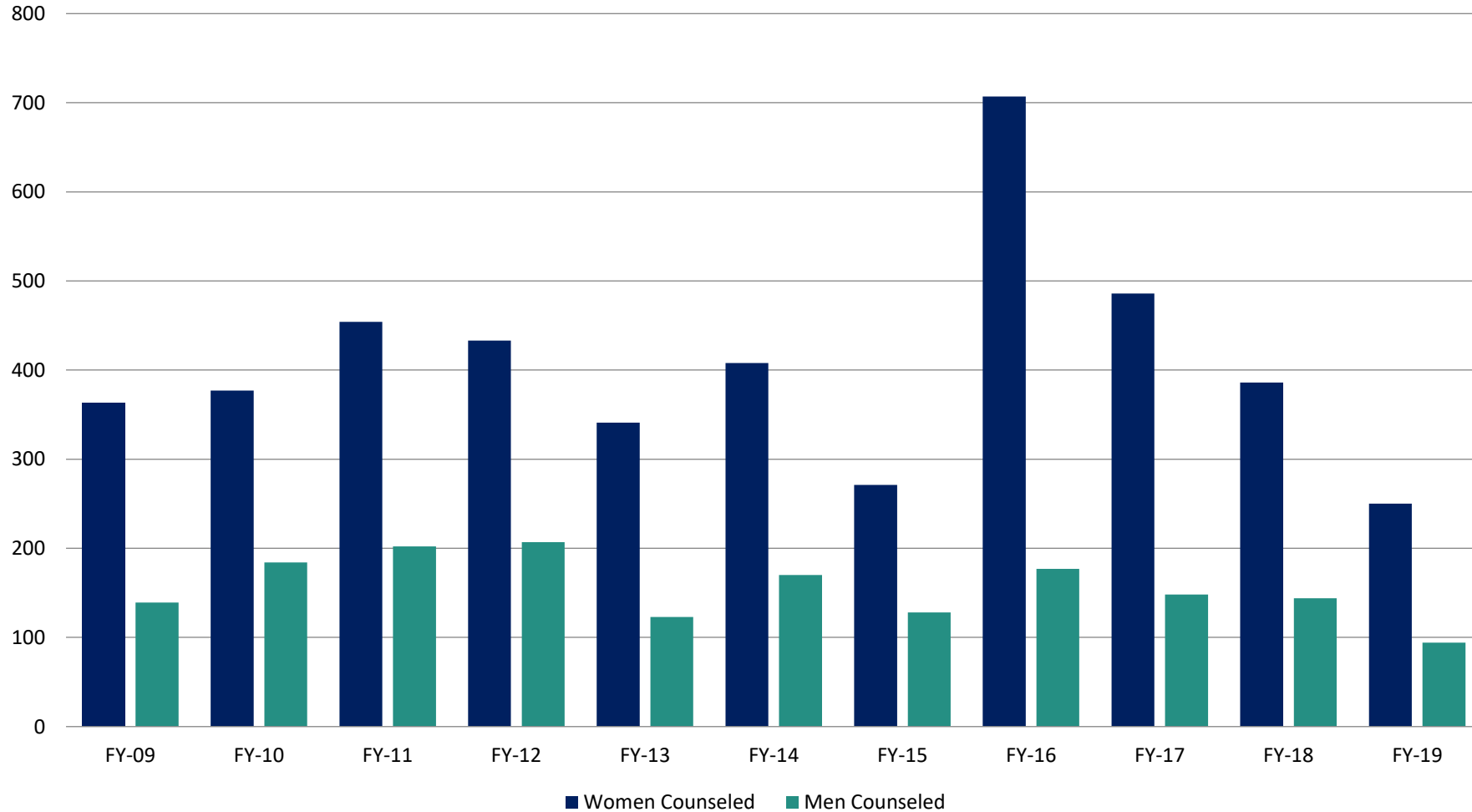
FY-2019 Workshops

- Semi-Monthly Engage in Entrepreneurship
- BAM Monthly Loan Clinic
- Quarterly Business Plan Workshop
- Quarterly Boots to Business on Redstone Arsenal
- Redstone Small Business Workshop Series
- Quarterly Member Networking Events
- Quarterly Strong Coffee Strong Women
- Small Business Finance Series with BBVA
- Maximizing Your Networking Opportunities
- Marketing Your Capabilities for Impact

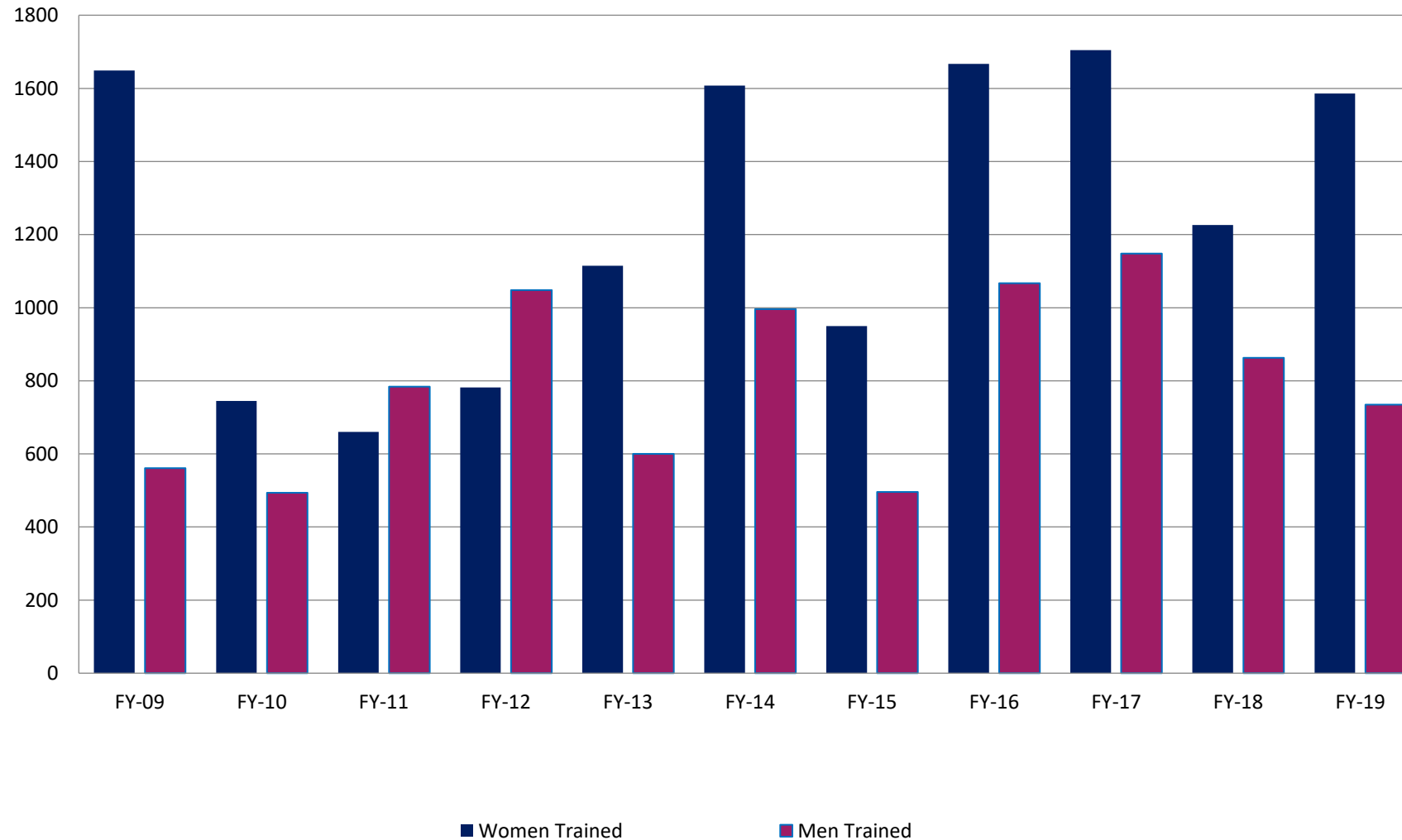
FY-2019 Workshops

- Communications Series
- Marketing Series
- Planning for a Healthy Business
- Financial Literacy Workshop Series

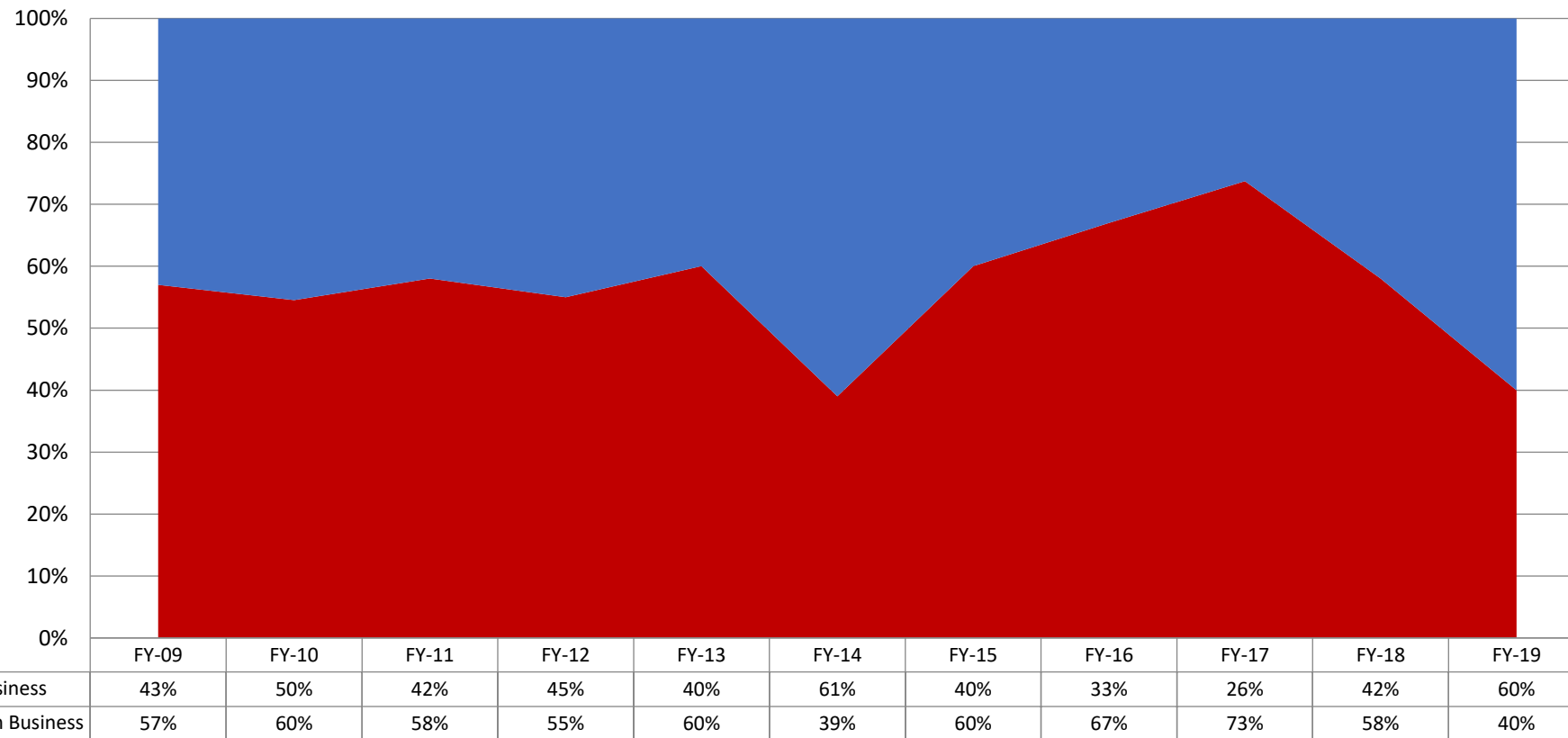
Clients Counseled by Gender



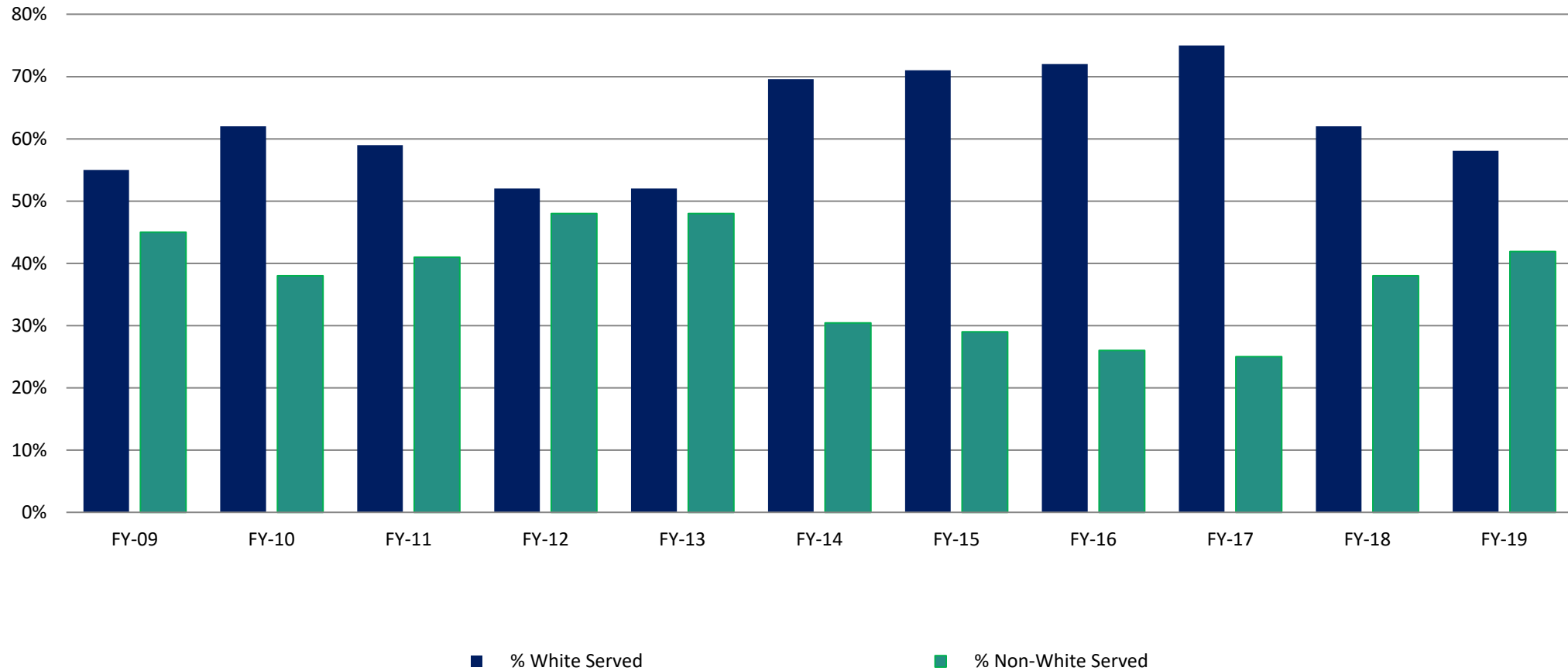
Clients Trained by Gender



Startup vs. Existing Businesses



Client Demographics by Race



Annual Sponsorships by Project

